

Message Text

UNCLASSIFIED

PAGE 01 BONN 08783 121315Z
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W
-----082225 130658Z /10

R 121303Z MAY 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 8476
USMISSION USBERLIN
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL STUTTGART

UNCLAS BONN 08783

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - XYLOGICS, INC. BURLINGTON, MA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FIRMA SIDACO GMBH & CO.
DUESSELDORFER STRASSE 38
D-1000 BERLIN 15, GERMANY
CONTACT: FRAU K. HEITZMANN
PHONE: (030) 883-20-47
COMMENT: FIRM IS A MAJOR WEST BERLIN DISTRIBUTOR OF
COMPUTER COMPONENTS IN LOCAL MARKET. FOR PRODUCT LINE
OFFERED THERE COULD BE POTENTIAL MARKET IN BERLIN.
INTERESTED FIRM WAS ESTABLISHED IN 1969, EMPLOYS 11.
WELL-MANAGED COMPANY HAS ACHIEVED SUBSTANTIAL EXPANSION
OF ITS MARKET SHARE IN RELATIVELY BRIEF TIME. FIRM
OFFERS GOOD PROSPECTS FOR DEVELOPING NEW PRODUCT LINES
IN THIS MARKET. MANAGEMENT WOULD LIKE ADDITIONAL PRO-
DUCT LITERATURE IN GERMAN, IF AVAILABLE. THEY DESIRE
DIRECT CONTACT WITH THE ADS CLIENT. ELECTRICAL SPECI-
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FICATIONS MUST BE 220 VOLTS AND 50 HERTZ.

DCP DIGITAL COMPUTER PERIPHERIE GMBH
PRAUNHEIMER LANDSTRASSE 32
D-6000 FRANKFURT 90
CONTACT: HARALD GEIER, PRESIDENT
PHONE: 0611-762055

TELEX: 4 189 091

COMMENT: MEDIUM-SIZED COMPANY, ANNUAL SALES IN 1977
ESTIMATED AT DM 5 MILLION. DISTRIBUTOR OF EDP EQUIP-
MENT, REPRESENTS SOME U.S. FIRMS.

GUENTHER JAEGERBERG GMBH. U. CO. KG
SPALDINGSTRASSE 140
D-2000 HAMBURG 1
CONTACT: MR. SCHWARZ
PHONE: 040 - 24 17 21
TELEX: 02 162 915

CAIB GMBH
OSTSTRASSE 42
D-7101 ABSTATT
CONTACT: MR. WILHELM F. KEIL
PHONE: 07062-6068
TELEX: 0728217

COMMENT: BUYER IS ENGAGED IN COMPUTER APPLICATION
AND ADVISORY SERVICE. EMPLOYS 14, SALES VOLUME 1.2
MILLION DM. PREFERRED LANGUAGE OF CORRESPONDENCE:
GERMAN.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 12 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN08783
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780203-0504
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780566/aaaacdyo.tel
Line Count: 86
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: efe716a0-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 15 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2712506
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - XYLOGICS, INC. BURLINGTON, MA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INT
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/efe716a0-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014